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THE CONNECTION

January 31, 2024

THE GREATER PITTSBURGH BUSINESS CONNECTION

We would love to see you every week. Please plan on joining us!

We will be meeting at Eat n' Park, Business Route 60, Pittsburgh, PA, Wednesday mornings at 7:15 AM and concludes at 8:30 AM.

The Greater Pittsburgh Business Connection is a group of professional men and women who meet each week to exchange business leads. Each category is exclusive. So JOIN NOW before your competitor does and reap the benefits of an additional sales force—your loyal CONNECTION members—who will be networking for you!

Visit our website: www.gpbc-pgh.org and follow us on twitter: @GPBCAirportChapter

President.....Jen Rosa
Vice President.....Jason Henze
Treasurer.....Bernie Slutiak
Secretary/Newsletter Editor.....Suzette McCarrell
Historian/Membership.....Jim Stossel
Social Media Administrator.....Jen Rosa

ANNUAL AWARDS BANQUET

Sheraton Pittsburgh Airport
1160 Thorn Run Extension
Coraopolis, PA 15108

February 24, 2024 6:00pm

Member + guest

FEBRUARY SPEAKERS

February 7, 2024

10 Minutes – Eddie Grimes (Good Advertising)

5 Minutes – Jen Rosa (Cruise Planners)

February 14, 2024

10 Minutes – Brian Koeberle (Koeberle Law Firm)

5 Minutes – Nicole Sicilia (Piatt Sotheby's International Realty)

February 21, 2024

10 Minutes – Jim Kernick (Kernick Tire Center & Auto Repair)

5 Minutes – Barb DeJohn (Colonial Life)

February 28, 2024

10 Minutes – Bernie Slutiak (Insurance Consultants of Pittsburgh)

5 Minutes – Bill Paviol (Smart Wired Security)

REMEMBER, IF YOU ARE A SPEAKER AND CAN NOT ATTEND A MEETING, YOU ARE RESPONSIBLE FOR CALLING THE FOLLOWING WEEK'S SPEAKER TO SWITCH WITH YOU

REFERRALS

| First | Last | Company | 2024 Total | | January | |
|---------------|-------------|--------------------------|------------|----------|---------|----------|
| | | | Given | Received | Given | Received |
| Brad | Amper | Rohrich Toyota | | 1 | | 1 |
| Erdem | Ankarali | Virtue Fitness & Health | | 1 | | 1 |
| Susan | Ansell | CPA | 2 | 1 | 2 | 1 |
| Barbara | Dejohn | Colonial Life | 2 | 1 | 2 | 1 |
| Bill | Forde | KW Commercial Realty | | | | |
| Eddie | Grimes | Good Advertising | | | | |
| Jason | Henze | Overhead Door Co | | | | |
| Nick | Hollinger | Patriot Lending Services | | | | |
| Jim | Kernick | Dick Kernick Auto | 1 | 2 | 1 | 2 |
| Danielle | Kicielinski | Dollar Bank | | | | |
| Brian | Koeberle | Koeberle Law | 2 | 2 | 2 | 2 |
| Suzette | McCarrell | McCarrell Landscape | | | | |
| Stephanie | Milazzo | Marykay | | | | |
| Bill | Paviol | Security | 1 | 1 | 1 | 1 |
| Jen | Rosa | Cruise Planners Travel | | | | |
| Nicole | Sicilia | Piatt Sotheby Realty | | | | |
| Bernie | Slutiak | Ins Consultants of Pgh | 1 | | 1 | |
| Jim | Stossel | LPL financial | | | | |
| Brian | Thomas | BT Consulting | 1 | | 1 | |
| Matt | Yost | Bath & Kitchen Const. | | 1 | | 1 |
| TOTALS | | | 10 | 10 | 10 | 10 |

**** Due to lack of space some months are hidden from view**

Please send referrals given weekly. Updated list will be posted at the end of the month. Smccarrell@McCarrellLandscapeConstruction.com

GPBC MEMBERSHIP DIRECTORY

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|---|--|--|
| <p>ANSELL & ASSOCIATES, P.C. (Certified Public Accountant)</p> <p>Susan J. Ansell, CPA PO Box 272 Cecil, PA 15321 Tel: (724) 926-8751 Cell: (724) 350-6218 sansellcpa@gmail.com www.ansellcpa.com</p> | <p>LPL FINANCIAL (Financial advisor)</p> <p>James J. Stossel, MBA LPL Financial Advisor 6000 Babcock Blvd Suite 1009B Pittsburgh, PA 15237 Tel: (412)364-6446 x302 Fax: (412)369-2772 j.stossel@lpl.com www.JamesStossel.com</p> | <p>BT CONSULTING SERVICE (Small Business Computer Consulting)</p> <p>Brian Thomas 123 Washington Street, Suite 151, Washington, PA 15301 Tel: (412) 469-0733 Fax: (412) 469-0732 bthomas@btconsultingservice.com www.btconsultingservice.com</p> |
| <p>COLONIAL LIFE (Supplemental Employee Insurance Benefits)</p> <p>Barbara DeJohn Cell: (412) 600-5483 Fax: (412) 778-8227 barbara.dejohn@coloniallifesales.com</p> | <p>SMART WIRED SECURITY (Security)</p> <p>Bill Paviol Cell: 412.722.3102 Paviol@yahoo.com</p> | <p>MCCARRELL LANDSCAPE CONSTRUCTION, LLC (Landscape Construction – Residential & Commercial)</p> <p>Suzette McCarrell Tel: (724)- 695-9099 Cell:(724)747-9794 smccarrell@McCarrellLandscapeConstruction.com www.mccarrelllandscapeconstruction.com</p> |
| <p>GOOD ADVERTISING (Advertising Specialties) Eddie & Sandy Grimes 1167 School St Pittsburgh, PA 15205 Office (412) 921-1325 Cell (412)576-7513 goodadv@comcast.net www.good-advertising.com grimes.s@comcast.net</p> | <p>INSURANCE CONSULTANTS OF PITTSBURGH (Insurance)</p> <p>Bernard Slutiak 300 Mt. Lebanon Blvd Suite 205A Pittsburgh, PA 15234 Tel: (412) 344-2800 Cell: (412) 498-7990 bslutiak@icpitt.com</p> | <p>CRUISE PLANNERS (Travel Advisor)</p> <p>Jenifer Rosa 6200 Steubenville Pike McKees Rocks, PA 15136 732-641-3500 Jen.Rosa@cruiseplanners.com www.splendorvacations.com</p> |
| <p>KERNICK TIRE CENTER & AUTO REPAIR (Automobile Services)</p> <p>James Kernick 4470 Steubenville Pike Robinson Township, PA 15205 Tel: 412-922-6181 kernicktire@verizon.net</p> | <p>KOEBERLE LAW FIRM (Attorney)</p> <p>Brian Koeberle 2 Penn Center West Suite 115 Pittsburgh, PA 15276 Tel: (412) -788- 9554 brian@koeberlelaw.com www.koeberlelaw.com</p> | <p>MARY KAY (Skincare)</p> <p>Stephanie Milazzo Senior Sales Director 3122 Heights Road Aliquippa, PA 15001 Tel:(814) 322-7486 mkdazzlingdivas@hotmail.com www.marykay.com/stephaniemilazzo</p> |

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| <p>ROHRICH TOYOTA (Auto Dealer)</p> <p>Brad Amper 2020 West Liberty Avenue Pittsburgh PA 15226</p> <p>Office: 412-344-6012 ext 5423 Mobile: 412-583-5116 bamper@rohrich.com</p> | <p>PATRIOT LENDING SERVICES, INC. (Mortgage Loan Officer)</p> <p>Nick Hollinger 1081 Greentree Road Pittsburgh, PA 15220</p> <p>Office: 412-429-1550 Mobile: 412-877-9041 nhollinger@patriotlending.com</p> | <p>PIATT SOTHEBY'S INTERNATIONAL REALTY (Residential Realty)</p> <p>Nicole Sicilia 519 Broad Street Sewickley, PA 15143</p> <p>Mobile: 412-452-2595</p> <p>nsicilia@piattsir.com www.piattsir.com</p> |
| <p>KELLER WILLIAMS COMMERCIAL (Commercial Realty)</p> <p>Bill Forde 1500 Oxford Drive Suite 110 Pittsburgh, PA 15102</p> <p>Office: 412-854-4000 ext 308 Mobile: 412-439-0429 bforde@kwcommercial.com www.kwcommercial.com</p> | <p>OVERHEAD DOOR COMPANY OF GREATER PITTSBURGH (Commercial, Industrial, & Residential Garage Door Sales & Installation)</p> <p>Jason Henze 400 Poplar Street Pittsburgh, PA. 15223 Phone (412) 781-4000 X 216 Cell: (412)- 337-1875 jhenze@ohdpgh.com www.overheaddoorpittsburgh.com</p> | <p>VIRTUE FITNESS & HEALTH (Personal Trainer & Nutrition Coach)</p> <p>Erdem Ankarali</p> <p>Phone: 207-632-8098 erdem@virtuefithealth.com</p> |
| <p>DOLLAR BANK (Bank)</p> <p>Danielle Kicielinski 45 Walsh Road Pittsburgh PA 15205 (Crafton Office)</p> <p>Office: 412-922-4208 Mobile: 412-302-2233</p> <p>Dkicielinski264@dollarbank.com</p> | <p>YOST KITCHEN & BATH (Kitchen & Bath Construction Services)</p> <p>Matt Yost 111 Carrick Avenue Pittsburgh, PA 15210</p> <p>Mobile: 304-816-1725 mattyost31692@hotmail.com</p> | |
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Always looking for **New Members** to join us! Who do you know?

** Florist, Spa, Hair Salon, Chiropractor, Dentist, Hospitality Management, Baker, Interior Designer/Decorator, Plumber, Roofer, HVAC, Payroll Processing, Printing Services, etc.....